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3	TASK FORCE ON
	HEALTH PLANNING REFORM
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5	REPORT OF PROCEEDINGS had at the
6	above-entitled matter before the Task Force on
7	Health Reform at the Thompson Center, Second
8	Floor, Room 2-025, 100 West Randolph Street,
9	Chicago, Illinois, on the 30th day of October,
10	A.D. 2008, at the hour of 10:13 a.m.
11	PRESENT:
12	SENATOR SUSAN GARRETT, Cochair;
13	REPRESENTATIVE LISA DUGAN, Cochair;
14	MR. GARY BARNETT, Member;
15	SENATOR WILLIAM BRADY, Member;
16	MR. PAUL GAYNOR, Member;
17	REPRESENTATIVE LOUIS LANG, Member;
18	SISTER SHEILA LYNE; Member;
19	MR. WILLIAM MC NARY, Member;
20	MR. KENNETH ROBBINS, Member;
21	MR. HAL RUDDICK, Member; and
22	MS. MARGIE SCHAPS, Member.
23	PRESENT ON THE TELEPHONE:
24	REPRESENTATIVE RENEE KOSEL, Member.

EX-OFFICIO MEMBERS PRESENT: MR. DAVID CARVALHO and MR. JEFFREY MARK. ALSO PRESENT: MR. KURT DEWEESE and MR. GREG COX. ALSO PRESENT ON THE TELEPHONE: MS. SUZANNE HACK and MR. BRUCE SIMON. ALSO PRESENT IN SPRINGFIELD VIA SATELLITE: MS. MELISSA BLACK; MR. MIKE COSANTINO; MR. CLAYTON KLENKE; and MR. HOWARD PETERS.

3 1 COCHAIR GARRETT: Okay. We are ready 2 to go. 3 Thank you everybody for coming, our Task 4 Force members as well as those in the audience. 5 I'm assuming everybody has their packets with 6 their agenda, et cetera. 7 Before we start the meeting, is there a 8 motion to approve the minutes of the October 8th 9 meeting. 10 MEMBER LANG: So moved. 11 MEMBER ROBBINS: Assuming this hasn't 12 changed -- is my name indicated as being present? 13 Which I was, and I don't think I see it. 14 COCHAIR GARRETT: Did -- Ken Robbins, 15 for the record, was not absent; he was present, 16 if we could reflect that in the minutes. 17 Is there a second? 18 MEMBER LANG: Can we have a debate 19 about it? 20 COCHAIR GARRETT: Representative Lang seconds the motion with the change that 21 22 Ken Robbins will be included. 23 So today what we've done is we've had a 24 request to hear testimony from Annette Kenney,

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1 Vice President, Network Development, Edward 2 Hospital Services Corporation. 3 We are allowing a 15-minute testimony. So 4 given that we have a very full agenda, if we 5 could get started on that right away. We do have 6 a Court Reporter here who will make sure that 7 this is part of the public record, and then after 8 that, our Court Reporter will be leaving us to 9 our own devices. 10 So if we could have Annette come forward. 11 Thank you very much. 12 MS. KENNEY: I do appreciate you 13 taking the time to allow me to testify here. Ι 14 did submit written testimony. In the interest of 15 time, I'm not going to read through that; I will 16 paraphrase. 17 COCHAIR GARRETT: Before you begin, I 18 think we have to see if there's anybody on the 19 phone. We forgot to do that and then also 20 recognize our Springfield attendance. And why 21 don't we take roll. I'm sorry for that. 22 Do you want to start with Kurt Deweese. 23 MR. DEWEESE: Kurt Deweese with the 24 speaker staff.

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1	COCHAIR DUGAN: Representative
2	Lisa Dugan.
3	MEMBER LANG: Representative Lou Lang.
4	MR. CARVALHO: Dave Carvalho
5	representing Director Arnold.
6	MEMBER SCHAPS: Margie Schaps, Health
7	and Medicine Policy Research.
8	MEMBER GAYNOR: Paul Gaynor, Illinois
9	Attorney General's Office.
10	COCHAIR GARRETT: Susan Garrett,
11	State Senator.
12	MEMBER ROBBINS: Ken Robbins,
13	Illinois Hospital Association.
14	MEMBER BARNETT: Gary Barnett, Sara
15	Bush Lincoln Health Center.
16	MEMBER RUDDICK: Hal Ruddick, SEIU.
17	MR. MARK: Jeff Mark, Health
18	Facilities Planning Board.
19	MEMBER BRADY: Senator Bill Brady.
20	COCHAIR GARRETT: To those on the
21	phone, if you could chime in.
22	MEMBER KOSEL: State Representative
23	Renee Kosel.
24	MS. HACK: Suzanne Hack.

6 1 MR. SIMON: Bruce Simon. 2 COCHAIR GARRETT: So that's it with our phone line. Okay, the Springfield 3 4 viewership, do you want to identify yourselves. 5 MR. KLENKE: Clayton Klenke with the House republican staff. 6 7 MS. BLACK: Melissa Black, Senate staff. 8 MR. PETERS: Howard Peters, Hospital 9 Association. 10 MR. COSANTINO: Mike Cosantino, IDPH. 11 COCHAIR GARRETT: Thank you. 12 Please proceed. 13 MS. KENNEY: As I mentioned, I did 14 distribute my written testimony. I will 15 paraphrase; I know you do have a busy agenda. There's a lot of "planner speak" in the 16 testimony, so I apologize for the technicalities 17 18 of it. I do hope you had an opportunity to 19 review it. 20 First, I want to say that I do agree with 21 much of what I've heard here throughout this 22 process that the state truly would benefit from a better health planning process. What I've seen 23 24 is we've got a CON process, but it's running

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1	without the context of a good statewide health
2	plan. This puts everybody in a difficult
3	position. It puts the Board in a difficult
4	position, the CON staff in a difficult position,
5	certainly the applicants, as well.
6	Second, clearly just because you have a lot
7	of rules doesn't mean you're doing effective
8	health planning. In my written testimony I
9	shared my concern about how Public Act 05005 was
10	implemented.
11	Now, this act was intended to address some
12	of the rules affecting bed supply and access to
13	hospitals in high-population growth areas, but I
14	don't think it really worked out that way. One
15	would have thought that the bed-to-population
16	ratio areas would have increased as a result of
17	this law, but that didn't happen. And, frankly,
18	I thought it would.
19	You know, I know when I tried to model the
20	impact on Planning Area A-13, which is Will
21	County, I anticipated a need for 150 additional
22	beds. When the State came out with its need to
23	termination it was 12. Now, I wouldn't expect
24	that we would match exactly, but certainly when

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1	you're off by 138 beds, you have to start
2	questioning, okay, what's you know, what are
3	we doing wrong here, and when the future
4	bed-need-to-population ratio in the highest
5	planning area of the state actually decreases
6	after this law is implemented, then you really do
7	have to scratch your head and wonder.
8	What we found out is and, you know, I
9	credit Dave Carvalho and his staff and Jeffrey Mark
10	and his staff for working through the process
11	with us. We found out that depending on what
12	input you put into the formula, you come out with
13	wildly different answers.
14	Please don't misunderstand here. I don't
15	bring this up to show that I was right and they
16	were wrong, even though I do think I was right
17	here. That's just me; I'm a little stubborn that
18	way. But, you know, it shows me that even with
19	some of the rule changes that, you know, Jeff
20	thankfully has shepherded through over the past
21	few years, we're still a long way from a CON
22	system that has transparency, that has
23	predictability and that is ensuring equitable
24	access across the entire state especially in high

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1 growth areas. So that's my point there. 2 In my written testimony I attach the IDPH 3 inventory to highlight the fact that we really do 4 have issues here. I attach another page that 5 shows the disparity in bed-to-population ratios 6 across the planning areas. And you can see that 7 we've got huge spreads in the availability of 8 hospital beds in the state, with Chicago having 9 surplus of over 4,000 hospital beds and then the 10 highest growth areas of the state, Will County, 11 northern Kane County, McHenry County, not having 12 enough beds. We also see that in Chicago 13 bed-to-population ratios are over three beds per 14 thousand population. In those high growth 15 suburbs I mentioned it's around a .8, 0.8 bed per 16 population. Again, you know, you would expect some discrepancy here, but that's a really wide 17 18 I think that's very extreme. gap. 19 Again, clearly I do see this as a planning 20 issue and something that I hope that the State 21 will continue to work on, but I also see it as a 22 personal issue. I personally live in one of 23 these high-growth suburbs, so I know what it's 24 like to bring my kid to the hospital, you know,

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1	during rush hour.
2	The current plan is telling me it's okay
3	for me to travel 30 minutes or up to 45 minutes
4	to a crowded emergency department, and I think
5	that's easy to say if you live in Chicago and
6	you've got the luxury of two to three hospitals
7	within walking distance, but if you live where I
8	live, it's not so easy.
9	Surely I think as a state we want to
10	minimize duplication; we definitely don't want to
11	overspend, but we also want to ensure access, and
12	I don't think there's been enough focus on that
13	to date. It's clear to me that unless the rules
14	guiding the supply of hospitals continues to
15	change for the better, access in the high-growth
16	areas is not going to improve. I think Public
17	Act 05005 was a step in the right direction, but,
18	frankly, I don't think it went far enough.
19	To start to address some of the inequities
20	that I just spoke about you've got to address a
21	few things, being the state bed need formula still.
22	First, the utilization input into the
23	formula needs to be current, not three years old,
24	as it is now, and I think it should be updated

1 every year. Second, the migration factor used in the 2 formula should be higher, and it should be 3 4 consistent across all categories of service. 5 Right now you've got an 85 percent for obstetrics; you've got a 50 percent for med-surg; 6 7 you've got a zero percent for ICU. The pieces just don't fit together, and I think it's 8 9 contributed to some of the inequities that I 10 spoke about. I recommend the 85 percent 11 migration factor across the board. 12 Third, the formula needs to acknowledge 13 that all residents of the planning area, those 14 who have historically used hospitals within that 15 planning area and those who have traveled outside 16 the planning area, are both impacted by the same population growth. 17 18 Now, that sounds like a very common sense 19 principle, but that's not really how it works in the formula. It's a technicality that I find 20 21 very hard to explain, but I do think it's an 22 important input that needs to be paid attention to. I've got, as you can imagine, a whole mess 23 24 more ideas, but I will stop there as these being

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1 some of the high points. 2 My last point is that, you know, I will 3 acknowledge that the changes that I'm talking 4 about really won't impact most areas. Frankly, I 5 don't think that access is that much of a problem 6 in all areas across the state, but it is a 7 problem in some areas, and I think those are the 8 ones that are geographically large and very 9 spread out, the ones that have grown 10 substantially over the last 10 years and the ones 11 that have substantial amounts of out-migration. 12 So I'll stop there and answer any 13 questions. 14 COCHAIR GARRETT: Are there any 15 questions from Task Force members? 16 (No response.) 17 COCHAIR GARRETT: I'll ask a 18 question, then -- well, maybe I should ask Jeff. 19 How often do you update something like the migration factor, which seems to be a 20 21 sticking point? 22 MR. MARK: If I may, Madam Chair, 23 just to explain this migration factor, migration is a net zero sum gain. If our formulas add bed 24

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1 need to Area A, it's at the expense of some 2 other area. 3 COCHAIR GARRETT: Can I just ask, 4 though, if your population is growing, though, and 5 you're shifting -- you're saying you're shifting, but your population is actually going up. 6 7 MR. MARK: Absolutely, and that's 8 exactly what the formulas do. They take the 9 state of Illinois population projections and base 10 the bed need on those projected populations. 11 COCHAIR GARRETT: But in a specific 12 high-growth area that I think Annette is speaking 13 to, do you factor that in, or do you just look at 14 the whole state? 15 MR. MARK: No, we do it on specific The population projections -- and Dave 16 areas. 17 might be able to elaborate on this further. 18 MR. CARVALHO: Let me jump in. 19 To specifically answer your question, the migration factor doesn't change. 20 The inventory 21 is updated annually using the migration factor. 22 So as Annette said, the migration factor is 85 percent for certain services, it's 50 percent 23 24 for other services and zero for other services.

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1	That's one piece of a formula that also has in
2	its calculation population numbers and
3	utilization numbers, and all those go together
4	and multiply. That's recalculated every year.
5	The migration factor itself has been
6	consistent, because it's set by rule for a period
7	of time, and then when the statute changed and
8	asked the Board to reevaluate what it should be,
9	it was set again by rule, and the rule goes
10	through JCAR and all that. So it was done by rule.
11	The current migration factor is 85 percent
12	for OB-GYN, 50 percent for med-surg, zero I think
13	for ICU.
14	If you'd like me to address several issues
15	she raised, I'd be happy to. Otherwise, I can do
16	one question at a time.
17	COCHAIR GARRETT: Can I ask, why is
18	it 85 percent one time, 50 percent and zero for
19	another?
20	MR. CARVALHO: As Jeff started to
21	explain, migration all of this relates to the
22	issue of calculating the need in an area, and
23	what you see when you look at the data, as you
24	can imagine, is that some people in one planning

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1	area are getting their care in another planning
2	area at any given point. So I live in the far
3	south suburbs, and I brought my daughter to
4	Children's Hospital. So some of the actual
5	utilization of facilities in a region is from
6	people outside the region.
7	So the question when you're doing a
8	calculation is of how many beds, how many
9	facilities are needed in any given region. You
10	want to look at, A, the services being provided
11	in the region, and, B, the services being
12	provided to the people who live in that region
13	went somewhere else. The migration factor is
14	used to take into account that "somewhere else."
15	Now, where I would disagree with Ms. Kenney
16	in her written testimony is she said there's no
17	rational reason for having a different migration
18	factor for different services, and I would say,
19	actually, if you thought about it for a moment,
20	you very much expect different migration factors
21	for different services, because people do not
22	make the same decision about where to deliver a
23	baby as they might where to have surgery, as they
24	might in some event that puts them in an ICU.

1	Nobody gets put in an ICU because of an accident
2	and says, "Oh, gee, if the ICU had been in my
3	region, I wouldn't have had the accident in
4	San Diego."
5	So for the different categories of service
6	you might expect a different migration factor,
7	and, in fact, the rule has a different migration
8	factor for OB-GYN versus med-surg versus ICU.
9	MEMBER LANG: Thank you. I have two
10	questions; one for Jeff, and one for Ms. Kenney.
11	In your comments, Jeff, I thought I heard
12	you say that migration factor creates a zero sum
13	gain; if you add beds somewhere, you have to
14	remove them somewhere else.
15	MR. MARK: That's exactly correct.
16	MEMBER LANG: Why?
17	MR. MARK: That the migration the
18	way the statute is written, in fact, dictates
19	and it corresponds to the historical rules is
20	that we compensate an area for out-migration by
21	subtracting that demand from the area that has
22	the in-migration.
23	So, for example, if population from outside
24	of the Bloomington area are going to Roman Hospital

1	as a referral hospital or a reference hospital,
2	according to the migration factor, we would
3	subtract those patient days out of Bloomington
4	and put them back in the adjacent planning area
5	to reflect that need there. That's the way
6	migration works.
7	MEMBER LANG: Is it possible they
8	could both have increased need simultaneously?
9	MR. MARK: Not by the migration
10	factor. There may be other factors.
11	MR. CARVALHO: I'm a math guy, and
12	Jeff's an architect.
13	What migration factor is doing is saying,
14	how much need do you calculate in this area
15	attributable to the fact that some people here
16	are getting their care somewhere else. The
17	assumption when you do that is the people getting
18	care somewhere else would be getting their care
19	in the local area if only the buildings existed
20	for it to happen. The opposite side of that
21	assumption is if the buildings existed, they
22	wouldn't go get their care in the other planning
23	region. Therefore, the need in that planning
24	region that looks like it's there because that

1 person was going there isn't there anymore. 2 So Dave Carvalho stops getting his care downtown and gets it locally because the need 3 4 calculation holds me in with the migration 5 factor, and the need for me to be downtown doesn't exist anymore. 6 7 MEMBER LANG: But let's presume that 8 while you create services in your local area so 9 you don't have to come downtown and the migration 10 factor would tend you to want to remove beds from 11 that area, there could be other factors that 12 would add to that need, new buildings in that 13 community, et cetera. 14 So that's a separate issue? So while 15 you're subtracting, you could also be adding to 16 the area in a different way? 17 MR. CARVALHO: A different part of 18 the calculation would add -- that would be the 19 population. 20 COCHAIR GARRETT: But are those 21 factored in on a regular basis? 22 MS. KENNEY: But the data is 2005. It's updated every year, but the data's still 2005. 23 24 MR. MARK: The base data where we

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1	started was 2005. We use the projections
2	established by the State of Illinois, which
3	presumably have built into them rapid population
4	growth or population decline. They are sorted
5	specifically on the geographic areas. They're
6	sorted further on specific age groups.
7	MEMBER LANG: You said State of
8	Illinois. Who? Department of Public Health?
9	MR. MARK: Who developed the
10	projections?
11	MR. CARVALHO: The official state
12	projections on population used to be done by
13	DCEO. I think DCEO has contracted it to one of
14	the companies out there that does this. Then my
15	Center for Health Statistics, which is another
16	part of my office, takes those state projections
17	and breaks them down into the planning regions,
18	because as you can imagine, DCEO doesn't care
19	what our planning regions are; they create
20	projections by community. So our people take the
21	community projections and then recalculate them
22	to correspond to planning areas.
23	MEMBER LANG: I'll just comment, and
24	then I have one question for Ms. Kenney.

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1	I'll just comment that whoever does those
2	population projections, they ought to be
3	whatever board we create at the end of this
4	process ought to be responsible for doing its own
5	projections. I don't think we should allow them
6	to take someone else's projections. I think
7	whatever board we create, whether it be one board
8	or two, one for planning, whatever, they ought to
9	be doing their own population projection.
10	COCHAIR GARRETT: I'm just a little
11	confused, and I apologize for jumping in, but
12	we've got this 2005 population number that we're
13	using, but is that population number for
14	instance, when we get applications in 2007, do
15	you update that 2005? Because we have to be able
16	to see forward when you're seeing that there's a
17	huge so that's factored in? Because that's
18	not what I'm really that is factored in.
19	MS. KENNEY: Well, from 2005 to 2015.
20	So it's not a rolling.
21	COCHAIR GARRETT: When your hospital
22	applied, when you have an argument with the
23	migration factor, did they add the population
24	MS. KENNEY: You know, I don't know

	21
1	that I'm supposed to be talking about my
2	application here. So I'd rather avoid that.
3	COCHAIR GARRETT: Does the formula
4	include the projected increase in population
5	based on when a hospital is estimated to be
6	completed?
7	MS. KENNEY: Up until 2015.
8	MEMBER LANG: I have one additional
9	question of Ms. Kenney.
10	This is a completely different issue,
11	obviously, about the board, et cetera.
12	So we've had a lot of talk here about the
13	public hearing process, and I know there was an
14	extensive public hearing which some described to
15	us kind of like a circus out there. I've heard
16	from lots and lots of people in that community
17	about the process.
18	What changes would you suggest we make in
19	the public hearing process to make it more smooth?
20	MS. KENNEY: Well, I'll go back to my
21	Massachusetts roots. I think there were plenty
22	of problems there, too, but one thing that worked
23	well in that process is the staff and I can't
24	remember if board members, but at least the staff

	22
1	reviewing the applications attended the public
2	hearings. They also spent time with the
3	applicants to really, truly understand what's
4	going on in that local area. That's something
5	that I think is missing here. So some kind of
6	involvement and attention to the public hearings
7	I think is a good thing.
8	I think it's great that the public has an
9	opportunity to speak, and they should, and they
10	want to, but they've got to be heard.
11	MEMBER LANG: Should that public
12	hearing, in your opinion, have give and take with
13	the decision makers?
14	MS. KENNEY: Give and take for
15	example?
16	MEMBER LANG: Today board members
17	don't necessarily show up. People make
18	testimony, and they're basically talking into a
19	tape recorder. Should there be someone to have
20	give and take, to ask questions, to bounce ideas
21	back and forth?
22	MS. KENNEY: I think if there was
23	somebody to ask questions to, it would be good,
24	but it would be a hard thing to do. It would be

	23
1	hard to manage that it might be hard to manage
2	that process. That's something I'd have to think
3	about, but the concept is good.
4	A lot of people don't understand how this
5	works. We talk about this formula. It's
6	actually a very sophisticated, very good formula,
7	but you have to look at, you know, does it work
8	well, and to me, the proof is in the pudding.
9	Where you still end up having unanswered
10	questions about access, it's not working well.
11	So to have somebody who can answer the
12	public could ask questions of is a positive. I'm
13	not sure whether that would be in the traditional
14	public hearing forum or something else.
15	I think what we do need is a much more open
16	process than we have. When there are issues like
17	this, when a planner anywhere in the state says,
18	"Hey, something looks odd here," I'd like there
19	to be more give and take about, "Is something
20	wrong with the formula? Is something wrong with
21	the rules? Is something unique about this area
22	that might change?" I don't think we have that now.
23	COCHAIR GARRETT: But you can't bring
24	that up at the hearing?

	24
1	MS. KENNEY: You can testify. You
2	don't get back and forth.
3	MEMBER LANG: I have one more quick
4	comment. If you could tell all those hundreds of
5	people that you mailed out to that we didn't
6	decide whether or not they should have their
7	hospital, I'd appreciate it.
8	MS. KENNEY: It takes on a life of
9	its own. I'm telling you, people are passionate
10	about access to health care; they are.
11	MEMBER LANG: It would just be nice
12	if they knew it wasn't this group.
13	MS. KENNEY: I think there's a lot of
14	frustration and for good reason.
15	MEMBER LANG: Thank you.
16	COCHAIR GARRETT: Senator Brady.
17	MEMBER BRADY: Migration factors,
18	what data are you using?
19	MR. CARVALHO: As you may know, there
20	used to be something called the Illinois Health
21	Care Cost Containment Council, which collected
22	the UB92 now I think that it's a UB04, which
23	is a form for every discharge. So for every
24	person that's hospitalized in Illinois there's a

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1	form that's created and sent to the State. We've
2	inherited that responsibility when you dissolved
3	the Illinois Health Care Cost Containment Council.
4	So there's about 1.6, 1.7 million
5	discharges in Illinois every year. It goes into
6	a giant database, and it tracks information about
7	residence of the person who is the patient and
8	the place where the care is being given. So all
9	that's tracked.
10	One thing you need to know, this entire
11	formula is mechanical. There's no subjectivity
12	to this.
13	MEMBER BRADY: What I'd like to see
14	is your mechanical formula in this case, and your
15	mechanical formula in this case because these
16	migration factors, if the accountants or the
17	mathematicians are pure, should work out the
18	same, and I'd like to see why they aren't.
19	MS. KENNEY: We spent a lot of time
20	on that.
21	MEMBER BRADY: You've got a complaint
22	about what they're doing, so we'd like to see it
23	to evaluate that difference.
24	Jeff, the other area in which it's not a

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1	zero sum gain is if we do a better job of either
2	importing or not exporting in and out of
3	Illinois?
4	MR. MARK: Absolutely.
5	MEMBER BRADY: Do you take that into
6	account?
7	MR. MARK: We do not. What we do
8	inherent in the way the formulas are
9	structured and these are structured by rule
10	we have built into it the effect of inmigration
11	to the state of Illinois.
12	So, for example, patients coming to Chicago
13	teaching hospitals from Indiana are counted. We
14	do not we do not take into account those
15	residents leaving Illinois and going elsewhere.
16	In an ideal planning world, perhaps we should.
17	We do not have the data.
18	MEMBER BRADY: So we don't have a
19	benchmark really on the net effect of that?
20	MR. MARK: We have some preliminary
21	data. Dr. Chung from GSU, who testified before
22	this group, he compiled some of that data for us,
23	but we've not utilized those in any formal way.
24	MEMBER BRADY: I'd like to see that,

	Δ1
1	because it would also be a good thing to know how
2	much business we're losing to other states and
3	jobs that we're losing.
4	The population issue, I guess what I'm
5	confused about is it's pretty simple; you usually
6	have one general place that says, "The likely
7	population when the project is complete will be X."
8	Now, she's complaining you're using three-
9	to five-year-old population.
10	MS. KENNEY: No, utilization inputs
11	are three years old.
12	MEMBER BRADY: Are we hand in glove
13	here on population numbers?
14	MS. KENNEY: Well, I guess when I
15	think of let's say it's almost 2009. If I
16	put a project in in 2009 and we're supposed to be
17	projecting forward
18	MEMBER BRADY: Your completion date
19	is 2012, and we pick a window between 2012 and
20	2015 and say, "This is the average population for
21	it to complete." What I'm trying to get at is,
22	what population variable do you use?
23	MR. CARVALHO: What you look at in a
24	need calculation is the population on the date of

28 1 projected opening. 2 MEMBER BRADY: I didn't hear you. 3 Opening? 4 MR. CARVALHO: Right. That's why we 5 have 10-year projections, because nobody comes to 6 us with any projects that are going to open more 7 than 10 years from now, unless you build it in 8 your back yard. 9 MEMBER BRADY: But the simple answer 10 is, it's opening day? 11 MR. CARVALHO: Yeah. So we have 12 those population projections. The test for need 13 is what is the need going to be when you open. 14 If the need were today, nothing would get built. 15 MEMBER BRADY: Absolutely, but you 16 don't look at what the need is on an average between the first day it's open and the fifth 17 18 year it's open? Do you think that's a weakness? 19 Because they shouldn't have to come back 20 every year until the statistic finally hits the 21 point. I mean, we know what the population is 22 going to be five years after they open, or we can estimate, the same way we can estimate when 23 24 they open.

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1	MR. CARVALHO: I'm not conveying this
2	very well. All of the different pieces of this
3	formula work together.
4	MEMBER BRADY: I understand. I'm
5	talking about the population component.
6	MR. CARVALHO: I'm getting to that.
7	If you were going to look at the date that it
8	opened, then the test you would use to meet that
9	would be one thing. If you were going to look at
10	the average over five years, the test you would
11	use would be a different thing.
12	So we have tests that are based on the year
13	of opening. If you suggested to change the test
14	to a different range, you could do that. I'm
15	just telling you, then the other formulas would
16	be different, as well.
17	MEMBER BRADY: Do you agree with
18	that, that the population data should be based on
19	the day it's opened?
20	MS. KENNEY: Well, I think you have
21	to continue to anticipate the future beyond that.
22	MEMBER BRADY: So you'd like to see a
23	variable maybe for the average of the first five
24	years open?

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1	MS. KENNEY: I think that makes
2	sense, especially in a big project.
3	MEMBER BRADY: Do you disagree with
4	the way they calculate the population on the day
5	it's open?
6	MS. KENNEY: What I found out after I
7	really dissected this formula, they're using two
8	different sources. That's one of the problems, I
9	think, statistically. They've got IDPH estimates
10	for 2005; they have a different source
11	MEMBER BRADY: These are population
12	estimates; is that right?
13	MS. KENNEY: for population for
14	2015. So you're kind of almost using different
15	assumptions.
16	MEMBER BRADY: Why wouldn't we give
17	the applicant the benchmark that we're going to
18	use and only use one so they know if they've got
19	a chance?
20	MR. CARVALHO: We publish what we do.
21	There are several different issues that
22	Annette's raised.
23	MEMBER BRADY: I'm just trying to
24	stay focused on population.

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1	MR. CARVALHO: Right. The analogy
2	I've used do you know what a slugging
3	percentage is where you look at your singles,
4	doubles, triples, home runs, at-bats?
5	MEMBER BRADY: We used to think about
6	it in fighting.
7	MR. CARVALHO: That, too. A slugging
8	percentage we use data because there's
9	multiple things you multiply to get to a number,
10	we use data from the most recent year we've got
11	for all of the components.
12	The analogy I would use is you would not do
13	slugging percentage looking at your home runs
14	this year, your singles last year, your doubles
15	three years ago, your triples two years ago and
16	your at-bats last year; you've got to use numbers
17	from the same time.
18	So because there's several numbers that get
19	multiplied together one is utilization; one is
20	population; one is migration factor one of the
21	complaints in the testimony is for each component
22	we aren't using the most recent data available,
23	and the reason we don't is because for each
24	component the year of the most recent data is not

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1 the same. 2 Utilization we can get much more -- a 3 different time frame than population estimates we 4 can get. So we align so that data we're looking 5 at are apples to apples, all in the same year. 6 It is true that it means some components of 7 the calculation there is more current data, but 8 it is not for the same year as other components. 9 MEMBER BRADY: Again, I'm sticking to 10 the population estimate. Do we communicate to 11 the applicants what population estimates we're 12 going to use? 13 MR. MARK: Yes. 14 MEMBER BRADY: But you just said we 15 use two. 16 MS. KENNEY: They use two different 17 sources. 18 MEMBER BRADY: Two different sources 19 will come up with two different estimates. So 20 which one do you base it on? 21 MS. KENNEY: Well, you base it on 22 their published population projection for 2015. 23 MR. CARVALHO: Let me explain. We're 24 using a term that I don't think laymen use the

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1 same way that planners do. 2 There's a difference between a population 3 estimate and a population projection. Α 4 projection is a forward-looking number; an 5 estimate is dicing the number you've got into 6 pieces. 7 So, for example, if someone says to you 8 that the population this year in DuPage County is 9 3.2 percent African-American, that's an estimate, 10 because no one did a census this year, but 11 someone is dicing up this year's numbers based on 12 what they think. 13 MEMBER BRADY: Got it. 14 MR. CARVALHO: If someone said to 15 you, "I think the population in DuPage County in 16 2012 is going to be a million," that's a 17 projection. 18 MEMBER BRADY: But we use estimates 19 up-to-date, projections prospectively. 20 MR. CARVALHO: Different people were 21 doing -- the projections is the official state 22 projection of the population going forward. The 23 estimates is our folks dicing that into planning 24 That's the estimation. areas.

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34 1 COCHAIR DUGAN: And DCEO is doing the 2 population one -- whatever the heck it's called. 3 MR. CARVALHO: DCEO does the 4 projections that feed into our folks carving it 5 up into planning areas. 6 The reason why there is one state 7 projection is because transportation looks at 8 that; health looks at that; Medicaid looks at 9 that; everybody looks at that, and it kind of 10 makes sense for everybody in government to be 11 working off the same projections. 12 MS. KENNEY: But they may have a 13 different base than the IDPH base. It is very 14 complicated. 15 MEMBER BRADY: It gets very 16 arbitrary. 17 MR. CARVALHO: I don't know if it's 18 arbitrary. It's very mathematical. 19 MR. COX: But someone has to be 20 wrong, because projections don't arrive at the 21 same conclusion. 22 Can you just give us what you guys have 23 done, and we can look at it to see why they don't 24 arrive at the same conclusion?

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1	MR. CARVALHO: We can share all the
2	information.
3	The part of the testimony that I think
4	you're referring to is Annette said she sat down
5	after the statute was passed and figured out what
6	she thought it was going to be.
7	I don't believe tell me if I'm wrong
8	I don't believe at the time you did that you were
9	fully familiar with the methodology we used, so
10	you used your own methodology.
11	MS. KENNEY: No, I really did go
12	through the bed-need policy, but I did make
13	different assumptions.
14	MR. CARVALHO: After the fact, when
15	we sat down, we realized there were different
16	methodologies.
17	MR. COX: What are the differences in
18	methodology?
19	MR. CARVALHO: For example, I believe
20	when Annette first did the calculation she did
21	use the most current information for each of the
22	components to do the multiplication out and then
23	afterwards learned that we don't do that. We
24	say, "If you're going to calculate a number, you

1 use the same number for all of your components." 2 MR. COX: If I could have those, I 3 would appreciate it. 4 MR. CARVALHO: The reason why Jeff 5 and I are comfortable having this conversation, 6 whereas, we weren't comfortable when the Village of Plainfield came in, is because it goes to the 7 8 issue of the inventory, which is applicable to 9 all applications. If we couldn't talk about 10 something that goes to all applications, we 11 couldn't be here on any of your discussions. 12 So we just want to stay focused on 13 inventory, not on your particular application. 14 COCHAIR GARRETT: Renee, if you're 15 talking, we're not picking up everything. 16 MEMBER BRADY: Your first point was --17 I wrote it down --18 COCHAIR GARRETT: Renee, Renee, can 19 you hear us? 20 (No response.) 21 MEMBER BRADY: Well, anyway I wrote 22 down that you said you think they should use 23 current census versus three-year-old census. 24 MS. KENNEY: I do.

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37 1 MEMBER BRADY: You're talking about 2 population? 3 No, that's the MS. KENNEY: No, no. 4 most recent utilization. The reason being -- and 5 I think this is why --6 Okay. MEMBER BRADY: That's 7 utilization. I understand your logic. We just 8 can't get utilization data that's more current 9 than three years old? 10 MR. CARVALHO: The population numbers 11 are older, I believe. The projections were done 12 at one point in time, and they were projected out 13 10 years, and since, as I said, none of our 14 applicants come in with stuff that's going to be 15 done 10 years out, the population numbers are not 16 updated on an annual basis. Utilization information, however, we do get 17 18 every year. So utilization numbers are updated 19 annually, but we use information from the same 20 year when we do the multiplication out. 21 COCHAIR GARRETT: I have an idea, 22 because we can't -- this is all very technical --23 did you want to say anything, Lisa? 24 COCHAIR DUGAN: No.

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1	COCHAIR GARRETT: I think that and
2	it's one formula versus another formula. That
3	seems to be the problem. There seems to be
4	somewhat of a pattern with that, as well.
5	I think we should just absorb this, and as
6	we reconfigure and think about what we're going
7	to do is just to the committee members, do not
8	lose sight of this conversation.
9	MS. KENNEY: It is technical. It's
10	complicated. I'd be happy to work with the group
11	to allow them to understand a little better.
12	COCHAIR GARRETT: I realize you've
13	come in, you've had those technical assistance
14	meetings, but when a business moves into an area,
15	and they do their own projections because they
16	don't want to go out of business, they want to
17	understand the population it seems a little
18	weird to me that you a hospital being the
19	business and the State's sort of keeping control
20	over who comes and goes, and if the formulas
21	don't mesh, that's problematic. And I think,
22	hopefully, we'll be able to have a better way of
23	understanding.
24	MS. KENNEY: There's a disconnect,

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1	and it's the last thing I'll say is the proof
2	is in the pudding. If it was working as well as
3	it could be, I don't think we would have so much
4	inequity across different areas.
5	COCHAIR DUGAN: I'm sorry. The
6	population number that we use that I understand
7	goes for 10 years when they first get it, is
8	everybody in agreement that at least the
9	projected population figures that we're using
10	haven't changed?
11	You estimate that Will County is going to
12	grow by this much, but as we all know,
13	Will County so are the figures true as to how
14	you project but you find out we're off by 10,000
15	people? Do we do that regularly?
16	MR. CARVALHO: The only good thing about
17	the projections is we're all using the same ones.
18	But, absolutely, if you did a projection, for
19	example, 20 years out, don't give anybody a nickel
20	for that. The reason why we're only doing 10 years
21	out is most statisticians don't have much
22	confidence more than five years out, but we're
23	doing 10 because it's necessary for this system.
24	COCHAIR DUGAN: And I'm not saying

	40
1	that's wrong. What I'm saying, though, is when
2	you're looking at what we're looking at, which
3	is, is there a need, to me there might be a
4	problem if our 10-year projection maybe was a
5	little off. Then I think we need to be using
6	more recent numbers to say, "Hey"
7	MS. KENNEY: In a way, you do,
8	because you check that against, again, I would
9	hope more recent utilization numbers. So it's
10	not the only thing you do look at, but, you know,
11	you do have to look forward.
12	As planners, you're used to working with
13	imperfect data. Nobody's got a crystal ball, but
14	you have to make reasonable judgments that this
15	is probably close to right.
16	COCHAIR DUGAN: Thank you.
17	MS. KENNEY: Thank you.
18	COCHAIR GARRETT: Thank you so much
19	for coming in, and we will take your testimony
20	very seriously.
21	(Which were all the proceedings
22	had in the above-entitled matter
23	at the hour of 10:53 a.m.)
24	

41 1 STATE OF ILLINOIS)) SS. 2 COUNTY OF K A N E) 3 4 I, Paula M. Quetsch, Certified 5 Shorthand Reporter No. 084-003733, CSR, RPR, do hereby certify that I reported in shorthand the 6 7 proceedings had in the above-entitled matter and 8 that the foregoing is a true, correct, and 9 complete transcript of my shorthand notes so 10 taken as aforesaid. 11 IN TESTIMONY WHEREOF I have hereunto set my hand this 4th day of November, A.D. 2008. 12 13 14 15 Certified Shorthand Reporter 16 17 18 19 20 21 22 23 24